

Hydration Station



Bing Lee Installation

**SOLAR
RENEWABLE
WATER SOURCE**

Overview

Landlord and Tenant Benefits

 **Reduced on-site waste**

\$0 **Capital Expenditure**

Tax **Tax Deductible**

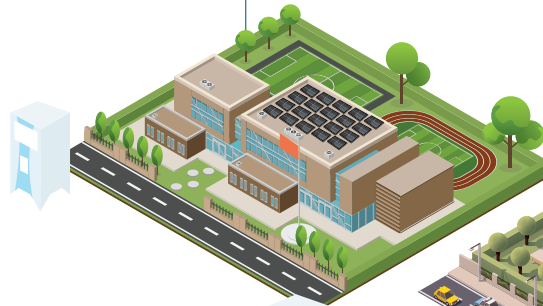
 **Advertising Opportunities**

Kiosk advertising:

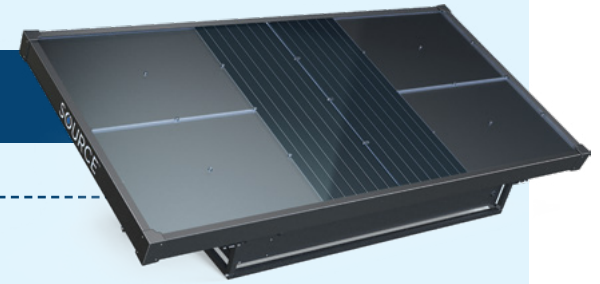
- ✓ Screen advertising
- ✓ Reskin Kiosk
- ✓ Branded bottles
- ✓ Branded wrap



Council Assets



Solar Hydropanel water production



Schools



Shopping Centres



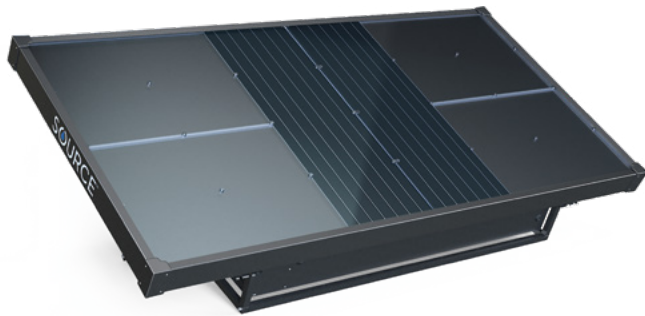
Universities



Hydration Station Benefits

- ✓ No plastics sold.
- ✓ A renewable water source produced on site.
- ✓ 4-way income stream.
- ✓ Modular system to suit specific site and volumes.
- ✓ 24 hr technician support.
- ✓ 15-year equipment lifespan.

Applications



Locations include major shopping centres, universities, schools, swimming pools, libraries, parks and hospitals, offering an environmentally friendly, healthy and affordable option.

Our refill station sell mineralised drinking water; with a choice of still or sparkling and reusable stainless-steel bottles, embedded with RFID contactless payment technology.



Council parks.



Council pools.



Shopping centres.



Schools, Ability to ground mount panels.

Screen advertising and branding

Hydropoint Kiosk Screens

Our refill stations are equipped with a commercial grade 40 inch LCD screen, providing our partners with lucrative Digital Out Of Home Advertising opportunities across a large network.

- 8 Second advertisements are displayed on a rotating basis, offering a minimum of one ad every 56 seconds
- Full motion video or static creative options are available
- Positions brands, products or offers in front of an audience of shoppers, commuters, professionals, holiday makers and more
- Targeted engagement with users of the Hydropoint Kiosk app
- Multiple creatives may be used and changed throughout the course of a campaign
- Station branding wrap
- Bottle branding available

Full motion video or static creative options are available

Fully customisable OOH wrap available

Bottle Branding available



Water quality

The water is mineralized with calcium and magnesium, achieving optimal taste. With this perfect combination of electrolytes for your hydration, SOURCE brings the highest-quality water for your health right to your tap.

Hydropanels are designed to create water entirely from sunlight and air, protected and preserved from all external elements, all for your drinking pleasure.

As you would have read, there is a major risk of waterways contamination from pollution, bush fires or virus so now is an optimal time to go off-grid. Eliminates the plastic and water waste of bottled and filtered water.

Traditional water options can be risky and unpredictable. SOURCE Water is safe, independent, and waste-free.

Finally, drinking water peace of mind.



**Drinking Water
Peace of Mind**



**Delicious
Hydration**



**Truly Healthy
Water**



Bottles

Stainless Steel Bottle

It's all about the bottle.

Our ≈500ml double-walled, vacuum sealed and insulated stainless steel bottles are perfect for keeping your water cold (or hot) for up to 24 hours.

- They are made of tough reusable (and recyclable) stainless steel and won't get damp condensation on the exterior. So your dry backpack and the stuff in it stays dry.
- Each bottle also features an intuitive RFID chip in the lid, allowing you to refill quickly and easily with one easy swipe.
- Every refill stops another plastic bottle from entering the environment.
- Best of all, they're a high quality design, functional and ready to be exposed to your next adventure.

What else?

- Made of stainless steel and sustainable bamboo construction. Naturally.
- The bamboo lid is leak proof and hides some seriously high tech contactless payment system (ie the RFID chip you use to pay for your refills).
- Any plastic? No way (as if you had to ask), our bottles are BPA free and made of non-toxic materials.
- Large 44mm (1.75") opening for easy filling, pouring and super gulps.
- You'll only ever taste the water.



Hydration Station Business Revenue

What You Do



Decide how many machines you want to secure and locations for a 15-year lifespan.



Assistance to enable site access for the install team.



Get paid automatically every month with a cashflow positive position.



Have a 7-year payback term on the equipment.



Financial

100%
passive
income

Equipment Finance

What You Do

- Decide how many refill stations you want to secure and locations for a 15-year lifespan.
- Assistance to enable site access for the install team.
- Get paid automatically every month with a cash flow positive position.
- Have a flexible 12 month to 7-year payback term on the equipment.

What The Equipment Finance Provider Does

- Manages the finance Approvals of Hydration Station (Water Refill Station)
- Up to 5 years flexible term options Free up capital and credit lines for use in other business-critical areas
- Frees up capital and credit lines for use in other business-critical areas
- Spread the cost for the use of the equipment over the life of the equipment
- Manage and report for IFRS16 compliance, in addition to reporting and asset management of lease portfolios.

**passive income
with monthly cash
positive returns.**

What HydroPoint Does

- Secures a suitable lender for your Hydration Station (water refill station)
- Transports your Water Refill Station and hydropanels to that location
- Installs your Hydration Station (water refill station) and hydropanels with an approved subcontractor
- Monitors and maintains your Hydration Station (water refill station)
- Manages the on-screen advertising clients, income and payments.
- Notifies owner when any Refills are required to help with demand.
- Manages resource planning software to identify and manage faults
- Provides Service plans and manages parts support.



Maintenance and Support

The Kiosk is Cloud based with access to live reporting. The kiosk has custom-designed applications for running key processes that monitor the kiosk hardware devices, including analogue inputs, temperatures and control, among many others that also includes the user experience such as the Bottle dispense, payments and user screen interface.

Onsite Training

Provided to onsite staff, manage remote training, baseline operating procedures and required software (including video) configuration documentation.

Project Support

Post-training support provides hardware and software training support for all remaining queries, issues and questions.

Ongoing Customer Support

There is ongoing support on any kiosk software or hardware related issues via online portal helpdesk which includes Slack chat integration. This is performed in English and during the client's business day and depending on package and urgency will respond within the day.



Contact

Hydropoint Pty Ltd is thankful for the opportunity to present a proposal in order to provide quality backup drinking solution for properties that are most at risk of not having enough drinking water in times of drought or compromised water quality.

**For any questions or clarification,
please contact:**

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